

3763 Tokyo Stock Exchange Prime Market

Pro-Ship Incorporated

Financial Results for the 1st Quarter of Fiscal Year Ending March31, 2026

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Pro-Ship Incorporated

Financial Results for the 1st Quarter
of the FY 2026

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01 | Consolidated Financial Results for the 1st Quarter of FY 2026

Financial Highlights for 1st Quarter of FY2026 (ending March 31)

	Q1 FY2025	Q1 FY2026	YoY
Net sales	¥1,485m	¥1,806m	+21.6%
Operating profit	¥193m	¥558m	+188.9%
Ordinary profit	¥224m	¥588m	+161.9%
Ordinary profit margin	(15.1%)	(32.6%)	-
Profit attributable to owners of the parent	¥163m	¥413m	+152.6%

Financial Highlights for 1st Quarter of FY2026 (ending March 31)

As the second year under the medium term business strategy "Be Hybrid 2028," all main performance indicators exceeded the Same Period of the Previous Year. The impact of the new lease accounting standards is expected to contribute to earnings from the second half of the next consolidated fiscal year onward.

Net sales

¥1,806m

+21.6 % YoY

Record High

Larger project sizes.

Higher project density per employee

Progress in version upgrades for existing customers

Advancement of large-scale projects in the infrastructure sector, positioned as part of our growth strategy

Ordinary profit

¥588m

161.9 % YoY

Record High

Cost of sales reduction

Achieved through company-wide quality control enhancements and productivity improvement initiatives

Reduction in SG&A expenses

Disciplined SG&A drove solid results. Our focus remains on investing in talent and product innovation by year-end.

Profit attributable to owners of the parent

¥413m

+152.6 % YoY

Record High

Revenue and operating income increased

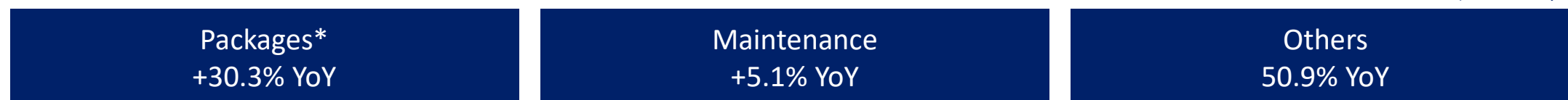
Despite lower gains from the reversal of stock options, record-high net income was achieved on strong operating performance.

Breakdown of Net Sales

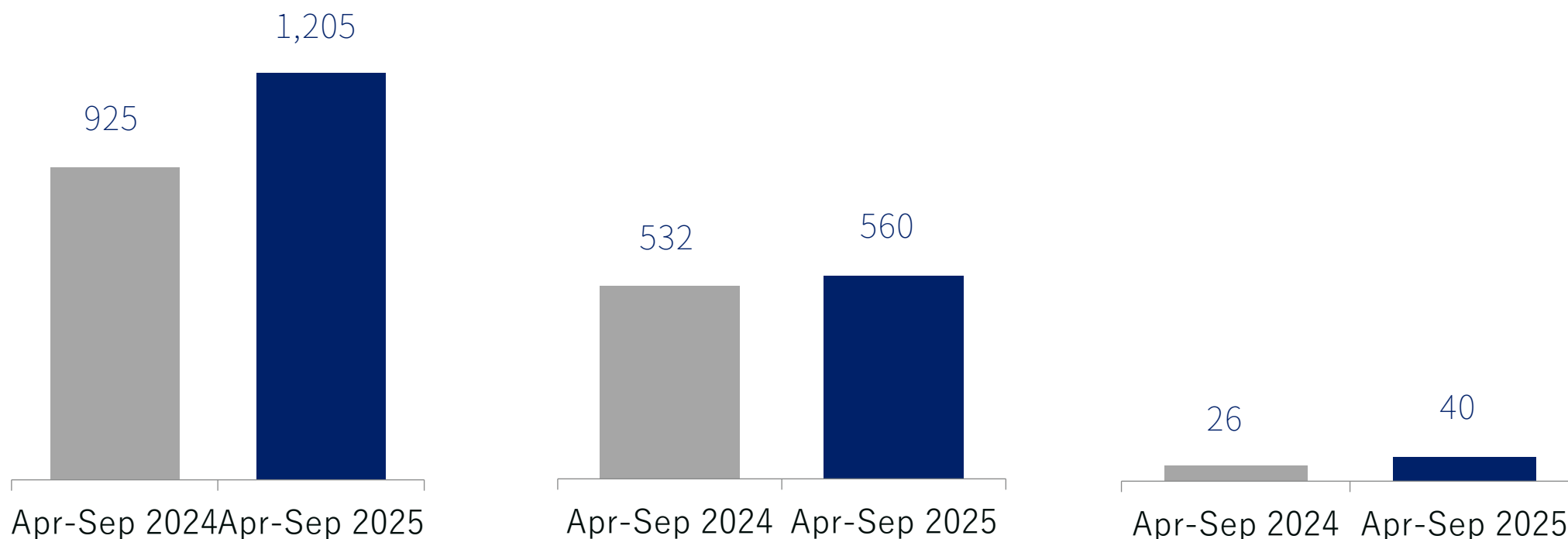
Package: 30.3% increase due to larger project size and higher project density per employee.

Maintenance: 5.1% increase due to the growth in new users and other factors.

(Millions of yen)



*Sales of ProPlus licenses
and implementation services

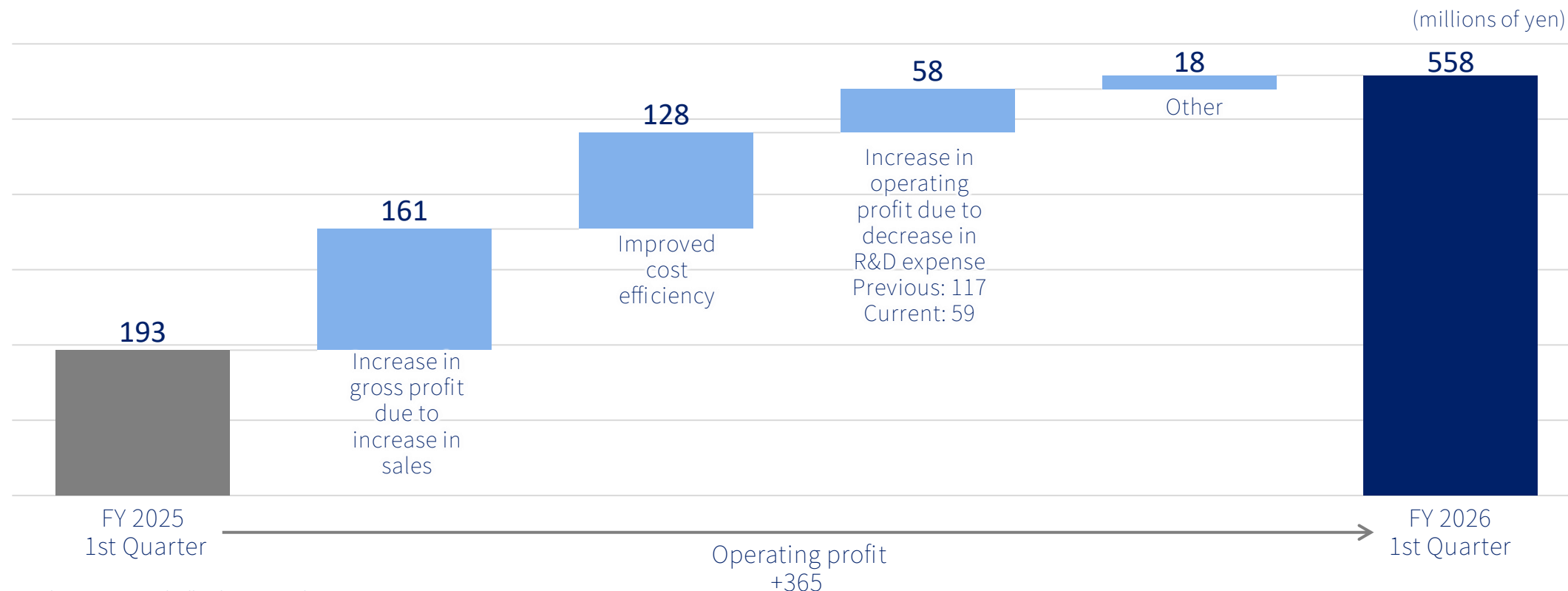


Contributing Factors of Increase in Operating Profit

Operating profit increased by ¥365 million year on year.

The following factors contributed to this result:

- Increase in gross profit due to higher sales (+¥161 million YoY)
- Increase in gross profit due to improved cost to sales ratio (+¥128 million YoY)
- Increase in operating profit due to decrease in R&D expenses and SG&A expenses (+¥58 million YoY)



Orders Received and Order Backlog

Package: Orders received and order backlog increased year on year due to larger project size and higher project density per employee.

Maintenance: Orders decreased year on year due to the suspension of long-term contracts* and other factors. Order backlog increased year on year due to an increase in new users.

Considering the current risk of inflation and our low contract cancellation rate, we have suspended multi-year maintenance contracts.

FY2026 1st Quarter				
Item	Orders received	YoY	Order backlog	YoY
Package	¥987m	+13.2%	¥2,916m	+25.4 %
Maintenance	¥561m	-16.8%	¥2,730m	+ 0.3 %
Other	¥40m	+ 43.3%	¥61m	+ 28.6 %
Total amount	¥1,589m	+0.9%	¥5,707m	+12.0 %

02 | Forecast of Consolidated Results for FY 2026

Forecast of results for FY2026 (ending March 31)

- In the second half, we anticipate temporary cost increases from DX investments and strengthen our SaaS foundation to drive scalable growth.
- Our initial consolidated earnings forecast remains unchanged.

	Results FY2025 (ended March 31)	Forecast FY2026 (ending March 31)	YoY
Net sales	¥7,564m	¥8,200m	+ 8.4 %
Operating profit	¥2,309m	¥2,310m	+ 0.0 %
Ordinary profit	¥2,431m	¥2,460m	+ 1.2 %
Ordinary profit margin	(32.1%)	(30.0%)	-
Profit attributable to owners of the parent	¥1,930m	¥1,800m	- 6.8 %

Forecast of results for FY2026 (ending March 31)

As the final year of the build phase under the medium term business strategy "Be Hybrid 2028," we are preparing for the expansion phase, during which demand related to the new lease accounting standards is expected to accelerate.

Net sales

¥8,200m

+8.4 % YoY

Record High

Increase in sales is expected.

We plan to continue version upgrades for existing customers and pursue new project acquisitions, particularly in the infrastructure industry, as we did in the previous fiscal year.

Ordinary profit

¥2,460m

+1.2 % YoY

Record High

Estimation of Cost Efficiency

The cost of sales ratio for FY2025 was 44.1% on a full-year basis. For the FY2026 full-year forecast, we expect it to return to our standard range of 46% to 48%.

Strategic Investment in IT Infrastructure

Temporary cost increases are expected due to investments in digital transformation (DX) and the development of a foundation for our SaaS business, aimed at achieving growth that is not dependent on headcount.

Profit attributable to owners of the parent

¥1,800m

-6.8 % YoY

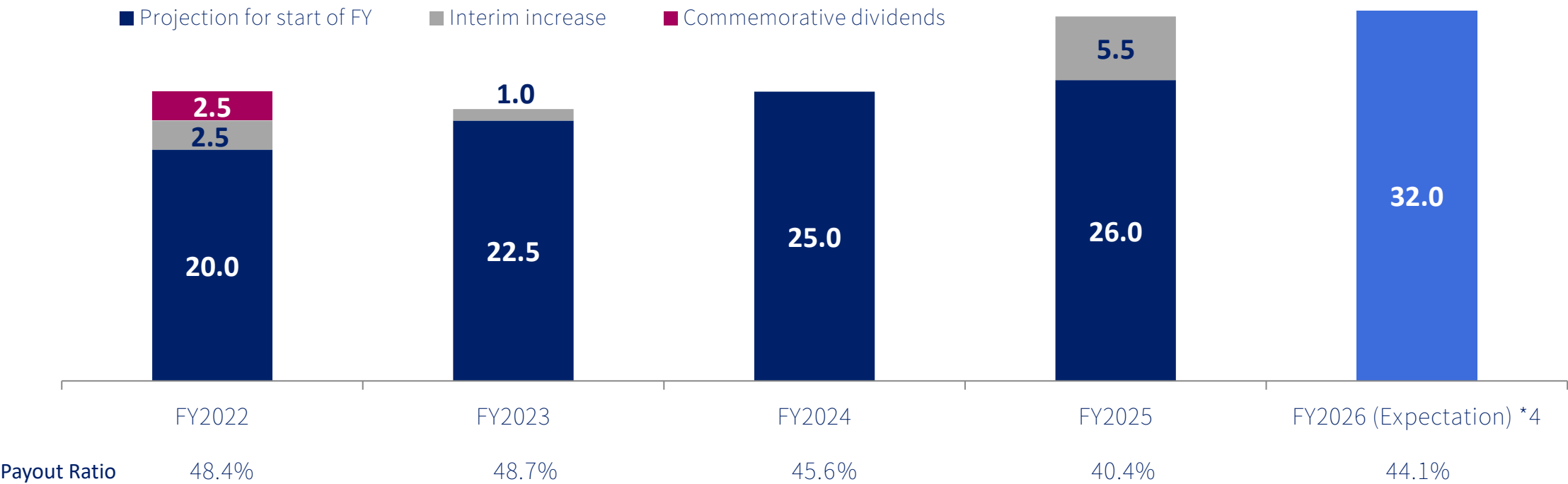
Increase in corporate income taxes

Net income attributable to owners of the parent is expected to decline, as the tax reduction effects from the wage increase promotion tax credit and the R&D tax credit are projected to be lower than in the previous fiscal year.

Forecast Dividends per Share for FY2026 ^{*1}

Dividend Policy ^{*2}

The Company's policy is to actively return profits to shareholders by continuing to pay progressive dividends ^{*3}, while promoting upfront investments for sustainable growth and improving profitability and capital efficiency.



^{*1} : A two-for-one split of our common stock is scheduled to become effective on October 1, 2025. For comparability, figures are calculated as if the split had been effective at the beginning of the fiscal year ended March 2022.

^{*2} : As announced on July 10, 2025, we revised our dividend policy beginning with the fiscal year ending March 2026. Our commitment remains unchanged: to return about ¥4.0 billion to shareholders over the five years from FY2025, as outlined in the medium term business strategy “Be Hybrid 2028” released on November 20, 2024.

^{*3} : A dividend policy that, in principle, does not reduce dividends, but maintains or increases dividends..

^{*4} : The forecasted dividend payout ratio for the FY2026 is calculated based on the number of shares outstanding as of the end of March 2025.

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This document contains information about the future, such as projections and forecasts for future business results. This is based on the information available to us at the time this document was created, and as such, actual business results may differ from these planned figures due to factors such as changes in our business environment. This document is for informational purposes only and is not intended for solicitation of any trades.